

**MEMORANDUM OF UNDERSTANDING  
(MoU)**

**Between**

**Bakliwal Foundation  
College of Arts, Commerce &  
Science, Vashi**



**And**

**EduMitra Global Consultant  
Powai, Mumbai-72**



**MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding (hereinafter referred to as "MoU") is made and entered into on this day of 12<sup>th</sup> December, 2025, by and between:

**EduMitra Global Consultant (EMGC)**

Registered Office: 2B/1201, Sapphire Lakeside, New MHADA, Off JVLR, Near Union Bank of India, Andheri-East, Mumbai-400072, India  
(hereinafter referred to as "EMGC")

**AND**

**Bakliwal Foundation - College of Arts, Commerce & Science (BFCACS)**

Registered Office: U Building, 1st Floor, Dana Bandar, APMC Plot No 7, near RTO, Sector 19B, Vashi, Navi Mumbai, Maharashtra 400703, India.  
(hereinafter referred to as "BFCACS")

**WHEREAS**, EMGC is a consultancy specializing in global education services, including study abroad programs, internships, and university affiliations;

**WHEREAS**, BFCACS is an educational institution committed to enhancing student development and global academic opportunities;

**WHEREAS**, both parties desire to collaborate to promote study abroad programs, internships, faculty exchange, summer school and related services for the benefit of BFCACS students.

**NOW, THEREFORE**, the parties agree as follows:

**OBJECTIVE**

The primary objective of this MoU is to establish a framework for collaboration between EMGC and BFCACS to facilitate study abroad opportunities, internships, and related educational services for BFCACS students.

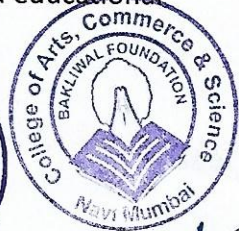
**TERMS OF COLLABORATION**

**I. Services Offered by EMGC to BFCACS**

EMGC shall provide the following services to BFCACS:

**1. Student Development Program (SDP)**

A program designed to enhance students' overall growth and well-being, covering:



- Soft Skills Training (GD), PI and Resume Preparation.
- Skill Development Programs.
- Sessions with Industry Experts from various Domains.
- From UG to Global Campus: Building Skills for Higher Education.
- Bridging the Gap: From Campus to Corporate.
- Business Communication.
- Career Management.

## 2. Affiliation with Foreign Universities – Transition Program

- EMGC will facilitate partnerships with foreign universities for 3+1 or 3+2 transition programs into Master's degrees.
- Benefits include scholarships, tuition fee discounts, and application fee waivers for BFCACSstudents.

## 3. Summer/Spring School Camps/Programs (Industrial Visits)

- Facilitation of exchange programs and summer camps for undergraduate students, tailored to budget and program viability.
- Organization of industrial visits abroad, combining theoretical and practical exposure.
- Inclusion of local sightseeing and cultural immersion to foster adaptability.

## 4. Counselling Services

- BFCACSto allow EMGC to conduct frequent seminars and have counselling desk (once in a fortnight) at their premises.
- Establishment of a dedicated counselling desk at BFCACSfor students planning to study abroad.
- Free admission counselling for all BFCACSstudents.

## 5. IELTS Coaching

- Free IELTS guidance and preparation support for BFCACSstudents who are enrolling with us for study abroad.



## 6. International/Domestic Internships

- Facilitation of international internships to provide exposure to advanced technology and management practices.
- Assistance in securing domestic internships across various domains.
- Benefits include enhanced career prospects, global perspective, cross-cultural competence, and personal growth.

## 7. Ancillary Services

- Support for students studying abroad, including insurance, education loans, visa application and processing, accommodation, and travel services.

## 8. Faculty Exchange Programme

- Facilitation of faculty exchange programs to promote teaching, research, and collaboration with foreign institutions.
- Benefits include exposure to new teaching methods, research techniques, and cultural insights.

## 9. International Workshop in Collaboration with Foreign Universities

- Planning and execution of workshops with foreign universities, includes:
  - Theme selection by BFCACS
  - Strategic collaboration for Online with Foreign University by EMGC

## 10. Coaching for Foreign Languages

- **Languages Offered:** Common languages like English, French, German, Spanish, Russian and Japanese depending on demand.
- **Exam Preparation:** Training for language certification exams.
- **Teaching Methodology:** Interactive sessions with native or certified trainers, focusing on speaking, listening, reading, and writing skills.
- **Online and Offline Classes:** Flexible learning options, including virtual classes or in-person sessions.



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- **Cultural Training:** Insights into the culture and etiquette of the target language's native countries to prepare students for real-world interactions.

#### 11. Brand Building/Enrollment Partner

- Strategies to enhance BFCACS's brand perception and enrollment, including:
  - Understanding BFCACS's mission, vision, and unique selling propositions (USPs).
  - Multi-channel branding strategies, digital campaigns, and community engagement.
  - Streamlined application processes and promotional strategies.

#### II. Fee/ Commission Structure

1. **Student Development Program (SDP):** Charges will be determined on a case-by-case basis, mutually agreed upon by both parties.
2. **Summer/Spring School Camps/Programs (Industrial Visits):** Fees will be charged to students based on the destination and university, as per program specifics.
3. **Faculty Exchange Programme:** Costs will be based on mutual agreement and detailed proposals.
4. **International Workshops:** Costs will be determined based on proposals and mutual consent.
5. **Brand Building/Enrollment Partner:** Fees will be outlined in a separate Enrollment Partner agreement.
6. **International/Domestic Internships:** Paid internships where students need to pay for the online International Internship, which will vary on a case-by-case basis. For Domestic internships, BFCACS shall compensate EMGC on a per-student basis or through a fixed monthly honorarium, as mutually agreed upon by both parties.
7. **Coaching for Foreign Languages:** Fees will be charged to students for coaching in foreign languages on a per language basis.



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### III. Payment Process

- Fees will be paid by students to EMGC as mentioned in section II (point no. 2,6 and 7).

### IV. Bank Details and Compliance

- EMGC shall provide its bank details, PAN card, and GST number (if applicable) to BFCACS.
- Payments will not be made to personal bank accounts.

### V. Confidentiality

Both parties agree to maintain the confidentiality of any sensitive information shared during the collaboration and not disclose it to third parties without prior written consent.

### VI. Validity

This MoU shall remain valid for a period of five (5) years from the date of execution, unless terminated earlier by mutual agreement of both parties.

### VII. Termination

Either party may terminate this MoU by providing 60 days' written notice to the other party. Any ongoing obligations, including payments, shall be settled as per the terms herein.



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IN WITNESS WHEREOF, the parties hereto have executed this MoU on the date first above written.

**For EduMitra Global Consultant (EMGC)**

Name: Dr. DikshaMakwani

Designation: Founder & CEO

Signature: [Signature]

Date: 12/12/25



**For Bakliwal Foundation - College of Arts, Commerce & Science (BFCACS)**

Name: ANIL VISHWAKARMA

Designation: HEAD OF ADMINISTRATION

Signature: [Signature]

Date: 12/12/2025



**Witness for EMGC**

Name: Prof. DharmendraMakwani

Designation: Co-Founder & MD

Signature: [Signature]

Date: 12/12/25

**Witness for BFCACS**

Name: Prof. PoojaGajra

Designation: Asst. Professor

Signature: [Signature]

Date: 12/12/2025